



*Helping organizations to raise money since 2002!*

## Contact Us!

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**Everyone loves candles! Our La-Tee-Da! Fundraiser is our most recommended fundraiser, consistently achieving the highest seller participation and highest average sales. This fundraiser has become an annual tradition!**

- Offering seasonal brochures for Spring/Summer, and Fall/Holiday.
- There are no upfront costs, brochures are free, and there are no hidden fees.
- Receive a 50% Profit on all sales!
- Shipping is free with just \$500 in retail sales! If sales are less than \$500, shipping is \$8.95 for one item and a \$11.95 flat rate with 2+ items.
- Easy to Sell \$15 Soy-Blend Candles and Room Sprays
- Fabulous variety of traditional and new fragrances
- Premium quality products you'll love to sell and your supporters will be eager to buy again.
- Products are Proudly Made in the USA
- Perfect for Gift-Giving any time of the year and for any size group.
- Easy for cash sales! No \$1 bills are needed.
- No Minimums or Case Requirements
- Public School Purchase Orders are accepted
- Payment by Check, Money Order, or Credit Card
- No backorders and no substitutions are shipped.
- Orders are packed by each seller for free for easy distribution or bulk and sorted by your group if preferred.
- Fast order processing allows time for fundraising through Thanksgiving for Christmas Delivery or end-of-the-schoolyear/end-of-season fundraisers

## Benefits of Choosing La-Tee-Da! Fundraising / Best Fundraising Ideas for your next Fundraiser

■ **With 20+ years working as a Senior Rep with La-Tee-Da! Fundraising, I can help you directly throughout your fundraiser from start to finish at no additional cost to your organization! For questions or to get started, call Deb Anderson directly: (860) 384-3691. Call for help or questions throughout your fundraiser 7 days a week, including evenings. I can order your brochures, customize a participant letter for you, and provide coaching to help you achieve higher sales. I can also enter your sellers' orders for free, packed by each seller for easy distribution, process purchase orders if you are with a public school, and keep you updated on the status of your order and shipping.**

■ **WE OFFER AN EXCEPTIONAL CANDLE FUNDRAISER!** Choose La-Tee-Da! Fundraising and you'll earn a 50% profit from your sales! Shipping is free with just \$500 in retail sales. Our candle fundraiser is a perfect choice for spring and fall fundraisers. You won't wait for weeks to receive your order before the end of a school year, your winter break, the end of a sports season, etc., and you can fundraise through Thanksgiving and receive your shipment before Christmas! (FYI, the highest seller participation, and highest average sales by the seller are achieved with early fall and early spring fundraisers!) You can sell exceptional soy-blend candles and room sprays by La-Tee-Da! for just \$15.

■ To help maximize your sales, we can provide you with a customized participant letter with instructions and all the information they will need.

■ Fundraising brochures will be shipped FREE, and you can begin your fundraiser in about 7 days! You can maximize your selling opportunity by starting earlier and running your fundraiser later into the season than most fundraising companies! Our fast processing lets organizations maximize their selling season and receive their shipment before the end of a school year, sports season, etc.

■ Fundraising with La-Tee-Da! Fundraising is EASY! There are absolutely no start-up fees! Cash sales are super easy and with \$15 pricing, your participants will not have to have \$1 bills for change. There are no minimums and case requirements to place an order, you'll keep your profit upfront. We provide excellent customer service, extended evening and weekend office hours, and a solid commitment to helping you succeed! Call us today and you can receive your brochures in a few days!

■ Our fall or spring candle brochure offers simple-to-sell \$15 jar candles and room sprays. For just \$15, your supporters can select their favorite candle scents.

■ Sell premium quality, exceptional, soy-blend candles, proudly made in the USA. Our candle factory has produced candles for Home Interiors & Gifts, Celebrating Home, Home & Garden Party, and well-known retail stores, and upscale spas. Our candles are affordable, easy to sell, high in demand, and will be loved by your customers. Our exclusive candles are proudly made in our facility and are loved for being highly fragrant, burning clean and evenly, containing no lead wicks, and having no unhealthy additives. Organizations repeat our fundraiser year after year due to customer demand and sales increase year to year!

■ **Shipping Fees:** With your brochure sales, shipping charges are FREE with an easy-to-achieve qualifying purchase of just \$500 in combined retail sales! Organizations that are not tax-exempt report their tax except for TX where La-Tee-Da collects state sales tax on orders shipped to TX. Non-exempt organizations may collect sales tax.

- We ship orders Packed by Seller for FREE to make distribution a snap. Individual boxes are labeled with each seller's name and make curbside pickup a breeze! Bulk shipping is optional.
- We take pride in offering products consistently in stock, shipping your order within a few days, and providing fast shipping by UPS and by a common carrier for large orders. Generally, you'll receive your order within 10 business days once payment or a school purchase order has been received. We will email a link for you to track your shipment.

### Pricing and Profit

Your organization will earn 50% profit from all your sales, with no minimums required! La-Tee-Da! Fundraising offers a high-profit percentage opportunity you'll not find in any other program. With \$15 pricing easy to sell and affordable, your organization will earn \$7.50 on each candle and room spray sold.

Number of Sellers each selling just 10 of the \$15 candles or room sprays	Number of Items Sold	Average Profit
25	250	\$1,875
50	500	\$3,750
100	1,000	\$7,500
200	2,000	\$15,000
400	4,000	\$30,000

### How does the program work?

- **Our fall brochure is valid through Jan 15<sup>th</sup>, 2023.**
- **Review the Sales Agreement**, complete it, and return it by fax, scan/email, or by postal mail. You can also fill out our form online at [www.Best-Fundraising-Ideas.com/fundraising-agreement](http://www.Best-Fundraising-Ideas.com/fundraising-agreement). You can also call us at 860-384-3691 to get started right away!
- While your brochures are in transit, we will customize a participant letter for your organization. Your letter will have the details and instructions for your fundraiser, and you'll receive your brochures in a few days.
- **Distribute brochures to your sellers** and determine how long you will continue your sales. 2-3 weeks are recommended. Customer checks, if taken, are made payable to your organization.
- **Sales Tax.** If your organization is not tax-exempt, you can collect and report your sales to your state. Exception: Due to a change in TX tax laws, La-Tee-Da! Fundraising now collects and remits state sales tax on your behalf for all orders shipped to TX. Organizations can choose, for example, to collect \$1 extra per item to cover your tax, or you can collect the actual tax.
- **Collect all brochures and payments** at the end of your selling period and then call 860-384-3691 or email [deb@best-fundraising-ideas.com](mailto:deb@best-fundraising-ideas.com). There are no minimums for submitting an order. To submit an order packed by the seller, we'll provide you with a spreadsheet to enter your seller's orders. You can also mail a copy of the order forms to our office, and we'll complete the data entry for you. For smaller orders, you can scan and email the orders to us as well. If you prefer to sort the orders you can enter the order as one tally, or we can email a tally sheet for you to complete. An invoice will be emailed to you once your order has been submitted. You'll keep your brochures and profit upfront, and remit payment only for the amount due.
- **Pay for your purchase.** We accept a school or organization check, cashier check, money order, or credit card with a signed credit card authorization. Once received, your order will be shipped within 3-5 days. W-9s and vendor applications are provided as needed. A purchase order document for public schools is accepted but requires a signed agreement before we complete your invoice. Call us for more info.
- For your sales, **shipping is free with retail sales of just \$500 or greater.** A flat \$11.95 shipping fee is added to your order if the sales are less than \$500. If you order just one item, shipping will be \$8.95. Orders are usually shipped by UPS with tracking provided. Large orders are shipped by Common Carrier with scheduled delivery. Once payment by organization check, money order, credit card, or a public-school purchase order has been received you can expect your order to ship in about 5 business days. Late orders are accepted with no minimum required.
- **Report any missing or broken items.** Seldom are any items missing or broken items with our shipments. However, if any corrections are required, contact us, and we will ship replacements.
- **We'll provide coaching to help your campaign succeed**, and a solid commitment to providing excellent customer service.

If you are looking for an experienced and proven fundraising representative, look no further! Since 2002 I've worked as a National Fundraising Rep and as the National Sales Director for La-Tee-Da! Fundraising. I've worked with thousands of organizations across the US to help raise money for their organization. My experience and commitment provide you with the best experience possible in anticipation of us working together for years to come. I'm confident you'll be pleased with our program and your supporters will be too!



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## La-Tee-Da! Sales Agreement 2024

Best-Fundraising-Ideas.com  
 Return Sales Agreement by:  
 Scan/Email: deb@best-fundraising-ideas.com  
 Postal Mail: 102 Thompson St, S. Glastonbury, CT 06073  
 Or just call us to get started! (860) 384-3691

Organization Name: \_\_\_\_\_

Shipping Address for BROCHURES (No PO Box): \_\_\_\_\_ Ship to Business/School \_\_\_\_\_ Ship to Home Address

Business Name or School if applicable: \_\_\_\_\_

Street Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Shipping Address for PRODUCTS: \_\_\_\_\_ Ship to Business/School (requires signature) \_\_\_\_\_ Ship to Home Address (no signature)

Business Name or School if applicable: \_\_\_\_\_

Street Address (no PO Boxes): \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Chairperson: \_\_\_\_\_ Email (Print Clearly): \_\_\_\_\_

Phone-Day: (\_\_\_\_\_) \_\_\_\_\_ Evening: (\_\_\_\_\_) \_\_\_\_\_ Cell: (\_\_\_\_\_) \_\_\_\_\_

Treasurer or Person Responsible for Payment: \_\_\_\_\_ Phone: \_\_\_\_\_

Email: \_\_\_\_\_

Number of Participants: \_\_\_\_\_ Approximate Start/End Date \_\_\_\_\_ / \_\_\_\_\_ / \_\_\_\_\_ to \_\_\_\_\_ / \_\_\_\_\_ / \_\_\_\_\_

Brochure Choice: \_\_\_\_\_ Fall/Holiday \_\_\_\_\_ Spring/Summer

**Brochures:** Brochures are FREE! There are NO upfront costs to ship our brochures to your organization. We require no cancellations!

**Profit:** Organizations earn 50% profit. Organizations will pay 50% of the retail selling price (plus tax, if shipped to TX and shipping if an order is less than \$500 in sales). 50% of the sales are kept upfront by your organization.

**Product Availability/Pricing Guarantee:** Fall orders can be submitted through Dec 31st. Spring orders can be submitted through August 31<sup>st</sup>. Payment must be received by the last sale date. Many items will no longer be available following the last sale date.

**Samples, Late Orders:** No product minimum required. Regular pricing and shipping fees apply for samples and late orders. Late orders are considered a new order.

**Sales Tax:** If your organization is not tax-exempt, you will pay sales tax to your state unless you are in the state of TX where La-Tee-Da! Fundraising will collect and remit sales tax on the invoiced amount on your behalf on all orders shipped to TX.

**Shipping:** Shipping is free when your sales are \$500 or greater. A \$11.95 shipping fee is charged if your total brochure sales are less than \$500 and \$8.95 if only one item is ordered. All orders are shipped by FedEx except for large orders which ship by Common Carrier. There are no fees for orders packed by the seller.

**Payments:** Customer checks are made payable to your organization. Organizations Payment: Money Order, School, or Organization Check. Personal checks, temporary checks, checks with hand-written group/business names are not accepted. Credit cards are accepted with receipt of a signed credit card authorization and will require 2-3 more days for processing. Payment by check/money order must be paid in full before the order is processed.

**Purchase Orders are accepted for public schools and must be paid in full within 30 days or at the end of the calendar year, whichever is sooner. All terms for a purchase order must be agreed upon before starting a fundraiser, including the completion of vendor applications.**

**Pack-By-Seller:** Provided Free. If selected, an online link or spreadsheet will be provided to the organization for entering each participant's order and products are generally delivered within 10 business days from the date your payment/purchase order is received.

**Missing or Broken Items:** A claim form is submitted for missing or broken items within 10 days.

**Sales Agreement:** Upon receipt of your signed agreement, brochures will be shipped. I have read, understand, and agree with the terms listed above and have received approval from my organization (school principal, board members, etc.) to sign on behalf of my organization.

_____	_____	Deb Anderson	_____
Chairperson	Title	La-Tee-Da! Fundraising	Date