



Product Fulfillment Specialists since 2000

Dear Fundraising Distributor:

We are searching for fundraising distributors throughout the contiguous United States who would like to include our candle and fragrance products as part of their fundraising program. We invite you to review the enclosed materials for your consideration.

Why partner with La-Tee-Da! Fundraising?

- Excellent opportunity for fundraising companies to add our competitively priced candles to their product line.
- La-Tee-Da! Fundraising has over twenty years of fragrance blending expertise. We source the highest quality fragrance oil and an optimal soy wax blend to bring you exceptional candles and wax melts. All our candles, wax melts, and aroma beads are made at our facility in Marshall, Texas. We offer an extraordinary line of products high in demand, are easy to sell, and are extraordinary in quality. We consistently maintain inventory within our 100,000+ square foot facility.
- We ship to the 48 contiguous United States.
- For years, organizations have searched for candle fundraisers for the spring/summer and fall/winter seasons. Candle fundraisers continue to generate high sales in the fundraising industry year-round and as a consumable product, they are easy fundraisers to establish repeat business. Candle sales are easy to market for gift-giving whether you are marketing for Easter, Mother's Day, Christmas, Birthdays, or for enjoyment at home or the office.
- We offer a variety of seasonal stock brochures. Our 4-page, \$15 Classic Candles brochure, has been designed for our distributor accounts. Imaging of our products is also provided to our distributors for customizing a brochure or inclusion in their shopper catalog.
- We only use 100% cotton or paper core wicks in our candles, and we test them to ensure even burning and fragrance distribution. Plus, our products are of the highest quality and are designed specifically to help your fundraising organizations to have a successful fundraiser.
- Our soy-blend candles and fragrance items are competitively priced for our distributors and your fundraising organizations. Our stock brochures offer \$10, \$15, and \$20 retail pricing.
- Orders are generally fulfilled and shipped within 5 business days. Candles are individually boxed for the consumer and are shipped in cases of 6 to our distributors. Cases need not be all the same fragrance.

DISTRIBUTOR BROCHURE

CLASSIC CANDLES BROCHURE - Our 4-page brochure, with 15 items, opens to display our \$10 Classic Jar Candles (10 oz.) Scent titles and descriptions are included. A convenient and easy-to-use order form is included on the backside of the brochure. Our exquisite watercolor labels are eye-catching and beautifully highlight the fabulous collection of diverse scents offered. With our incredible selection of items and easy-to-sell \$15 pricing, organizations will be eager to offer our new brochure!

STOCK BROCHURES

1) PERFECT GIFTS FOR FAMILY AND FRIENDS BROCHURE - Our 8-page brochure, with 71 items, unfolds to display \$10 Classic Jar Candles (10 oz.), \$10 Wax Melts (2-pack, 2.5 oz.), \$10 Room Sprays (8 oz.), \$10 Aroma Diffuser Oils (1 oz.), \$15 Mason Jar Candles (16 oz.), and \$20 3-Wick Candles (14 oz.). Scent titles and descriptions are included. A convenient and easy-to-use order form is included on the backside of the brochure. Our exquisite watercolor labels are eye-catching and beautifully highlight the fabulous collection of diverse scents offered. With our incredible selection of items and easy-to-sell pricing, organizations will be eager to offer our new brochure!

2) SIMPLY \$10 BROCHURE – Our new \$10 brochure is a perfect choice for organizations searching for simplicity with an affordable and easy-to-sell program. All items are just \$10 and offer the Classic Candles and Wax Melts from our Perfect Gifts for Family and Friends brochure. \$10 items are easy to sell, cash sales are simple, and are easy for you, and your participants, chairperson, and treasurer to total the sales. An order form is included on the back of the brochure.

3) CHRISTMAS CANDLES BROCHURE – Our Christmas Candle Brochure offers our \$15 Christmas Mason Jar Candles for the holiday season. Each label has a different Christmas print to highlight each fragrance. You can offer this brochure alone or combine it with either the Perfect Gifts or the Simply \$10 brochure to offer more variety. An order form is included on the back of this brochure.

We hope you'll consider adding our La-Tee-Da! Fundraising products for your company's program!

For more information please review the enclosed **Wholesale Distributor Pricing and Purchasing Guidelines**. Call me and let's start a conversation about how we can work together to help you succeed in your business. Let's discuss your needs and outline the products and services we can offer you. For additional questions or to set up a new account with La-Tee-Da! Fundraising as a Distributor or Independent Representative please contact us.



Deb Murray, National Fundraising Director

Questions? Ready to get started? Call 860-384-3691 or email dmurray@ltdfundraising.com

La-Tee-Da! Fundraising ■ 1070 Pumpkin Center Rd ■ Marshall, TX 75672

Visit our website at www.ltdfundraising.com



Wholesale Distributor Pricing and Purchasing Guidelines

Thank you for your interest in our fundraising products and we look forward to working with you. We manufacture our candles, wax melts, and aroma beads here at our factory in the piney woods of Northeast Texas. We strive to make our product a good investment for you and the fundraising organization.

Pricing:

<u>Item</u>	<u>Price</u>
10 oz. Classic Jar Candles	\$14.25 per case (6)
Wax Melts – 2 pack	\$14.25 per case (6)
1 oz. Diffuser Fragrance Oils	\$14.25 per case (6)
8 oz. Room Sprays	\$14.25 per case (6)
16 oz. Mason Jars	\$27.00 per case (6)
14 oz. 3-Wick Candles	\$36.00 per case (6)

Minimum Order:

A low minimum order of \$500 is required to place an order. Cases for each item may be assorted fragrances.

Distributor Brochure:

\$15 Classic Candles: We can provide an image file for you to use with your own printing company or we can provide you with a printing solution.

Stock Brochures:

Perfect Gifts for Family and Friends: \$12.00 (50 brochures per pack)

Simply \$10 Brochure: \$10.00 (50 brochures per pack)

Christmas Mason Jars Brochure: \$10.00 (50 brochures per pack)

During the fall and spring seasons, we will send an email to you containing the next season's new brochures. The brochures will also be posted on the company website once available.

New brochures are printed for our Spring/Summer and Fall/Winter seasons. Contact Sheri Cole at scole@ltdfundraising.com for the current fundraising brochures and pricing.

Tax:

Local and State Sales tax will be added to shipments within the state of Texas.

Brochures / Imaging:

Besides offering stock brochures for purchase our high-resolution images will be provided for distributors to customize and print our stock brochures or for placement in your brochures or shoppers. To request imaging contact Sheri Cole at scole@ltdfundraising.com.

Orders/Customer Service:

For placing orders and for customer service contact Sheri Cole at scole@ltdfundraising.com, by fax at 903-935-8007, or via phone Monday - Friday, 9-4 pm CST at 903-927-3502.

Payment Terms:

All orders must be paid in full before shipping. We accept all major credit cards, bank transfers (you pay the bank fees), and checks. If paying by check, we will not ship the merchandise until your check clears the bank.

Shipping:

La-Tee-Da! Fundraising ships orders from our warehouse Monday through Friday. Products will ship by pallet due to the weight so please have a freight account set up with your preferred carrier so we can ship your product collect. We ship to the 48 contiguous United States only.

All orders are shipped from Marshall, TX, and normally ship within 5 days upon receipt of order. With a large production capacity, we maintain inventory for immediate shipments. If any unanticipated delay occurs, we will notify you regarding the expected ship date of the order.

If a shipment is refused, all charges to ship and return the shipment plus a 10% restocking fee will be added to your account.

Damages:

The exterior of the shipping boxes must be visually inspected upon delivery and any damage must be reported to the carrier at the time of delivery.

All damages and/or shortages must be reported to La-Tee-Da! Fundraising within 14 days of receipt of merchandise by emailing Sheri Cole at scole@ltdfundraising.com. If possible, attach photos that show damage resulting from shipping.

Replacements will be shipped within 5 days upon receipt of replacement requests.



Deb Murray, National Sales Director

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